

The Value of 3-in-1 Membership

When you join your local Home Builders Association, you automatically receive membership in the National Association of Home Builders (NAHB) as well as the Home Builders Association of Alabama (HBAA). That's three memberships for one price! While that's certainly a great monetary value, your 3-in-1 membership also provides intangible value that is priceless, including networking opportunities, advocacy efforts on your behalf at the local, state and national levels, and educational offerings to help you grow professionally, save time and money, and build your business.

This guide provides a brief rundown of some of the many benefits available to you through your membership. As always, the more you take advantage of the benefits offered, the more you're going to get out of your membership.

National Association of Home Builders



The National Association of Home Builders (NAHB) is a Washington, D.C.-based trade association whose broad mission is to enhance the climate for housing, homeownership and the residential building industry.

A federation of more than 800 state and local associations, NAHB represents more than 140,000 members nationwide. About one-third of NAHB's members are home builders and/or remodelers. The others are associates working in closely related specialties such as sales and marketing, housing finance, and manufacturing and supplying building materials.

Some of the benefits of being a member of NAHB include:

VALUABLE MEMBER DISCOUNTS — NAHB's Member Advantage Program entitles you to discounts on vehicles, shipping, computers, car rentals, office supplies and more. Visit nahb.org/MA to view a complete list of participants.

ACCESS TO NAHB'S TEAM OF EXPERT ADVISORS — NAHB's staff professionals are available to consult with members on anything from marketing plans to construction techniques and can even offer you free legal assistance. Help is just a phone call or an email away!

POWERFUL ADVOCACY AND REPRESENTATION — NAHB's advocacy services help you defeat excessive regulations and defend affordable housing initiatives on Capitol Hill, in your state, and in the communities where you do business. Plus, NAHB works to ensure that members are kept informed with prompt regulatory and legislative alerts.

EXPOSURE TO THE LATEST BUILDING PRODUCTS AND SERVICES — You can attend The International Builders' Show® (IBS), a business building experience like no other, at a low member price and get a first-hand look at all the latest products and services.

NATIONALLY RECOGNIZED DESIGNATIONS AND PROFESSIONAL DEVELOPMENT PROGRAMS — Earning designations such as Certified Graduate Builder (CGB), Certified Green Professional™ (CGP) or the Certified Aging-In-Place Specialist (CAPS) can give you an edge over other builders in your market. In our competitive marketplace, differentiation is the key to success and NAHB's nationally recognized education programs offer just that through conferences, courses (both traditional classroom and online) and webinars.

EXCLUSIVE CONTENT — NAHB's members-only website provides exclusive industry news and information. NAHB offers a variety of proprietary e-newsletters that provide the latest news and analysis on economic, business, regulatory, legislative, technological and other industry-specific issues.

Contact NAHB:
www.NAHB.org
1-800-368-5242

NAHB Member Discounts at a Glance

Lowe's - Visit www.LoweForPros.com/NAHB or call 877.435.2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Now Members save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit www.nahb.org/ma and click on the GM logo to find out more.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services including air letters & packages, ground shipments, international imports and exports. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Please visit www.1800members.com/NAHB or call 1.800.MEMBERS (1.800.636.2377) for more information.

TransFirst (formerly Solveras) - Complete payment solutions with proven savings of 16% per year average. Web/mobile tools, credit card and eCheck processing, check services and more. Free "Savings Analysis" offered to NAHB members by calling 800.613.0148 or visit www.TransFirstAssociation.com/NAHB.

Dell - Up to 30% off on top of the line Dell computers. Call 800.695.8133 and Mention NAHB or visit www.dell.com/nahb

Liberty Mutual - Auto and Home Insurance call 1.800.531.3398 or visit www.libertymutual.com/nahb

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb or call 800.654.2200 and use CDPH 51046.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb or call 800.331.1212 and use AWD code G572900

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb or call 800.283.4387 and use BCD code Z536900

Hewlett Packard - Discounts: 9% notebooks, 5% printers/scanners, 7% handhelds, 12% workstations, 16% servers, 12% storage, 6% third party options (over 10,000 items), plus free ground shipping. To place your order call 1.888.202.4488 and mention pass code "NAHB" or visit www.hp.com/go/nahb

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800.274.2753 mention NAHB membership or visit www.officedepot.com/nahb

Omaha Steaks - Save 10% off all online promotions. This discount is in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Destinations include the US, Canada, Mexico, the Caribbean, Europe & more. Call 877.782.9387 and Mention you are a NAHB Member at time of reservation or go to www.endlessvacationrentals.com/nahb

Wyndham Hotel Group - 15% off the best available rate at over 7,400 hotels, resorts. Mention ID 8000002688 at time of reservation. 877.670.7088. Go to www.nahb.org/ma and click on the Wyndham logo to find out more
FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800.SEND.FTD use code 17421

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services

Associated Petroleum Products (APP) - Members can earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 1.800.929.5243, Option 6 & mention NAHB for more information.

Home Builders Association of Alabama



HOME BUILDERS ASSOCIATION
OF ALABAMA

The Home Builders Association of Alabama (HBAA), a trade association of approximately 7,000 members in 26 local associations statewide, serves as an advocate for Alabama's housing industry and as a corporate channel through which home builders contribute time, money and services to local community service projects and education initiatives.

Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

Saving You & Your Company Money

- The Alabama Home Builders Self Insurers Fund offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. Visit www.AHBFund.com or call 1-800-745-3863 to learn more.
- The Home Builders Association Builders Risk Program is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.
- The HBAA Member Rebate Program helps builders and remodelers earn money back on products you're likely already using on the jobsite.
- Our Builders Health Exchange provides expert information to help you select health insurance coverage that is right for you, your family and your company.
- Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.
- The Verizon Wireless Discount helps you save money on calling plans, phones and accessories.

Protecting & Promoting Our Industry

- Active governmental involvement ensures home building issues are addressed in the Alabama legislature.
- Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.
- The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.
- The Alabama Home Builders Foundation addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

Keeping You Informed

- Publications like Alabama Homebuilder magazine keep you updated on changes in the industry as well as within HBAA.
- The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.
- Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

Boosting Your Professional Development

- Special Interest Councils & Committees address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.
- Educational Opportunities help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodeler (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

Contact HBAA:
www.HBAA.org
1-800-745-4222